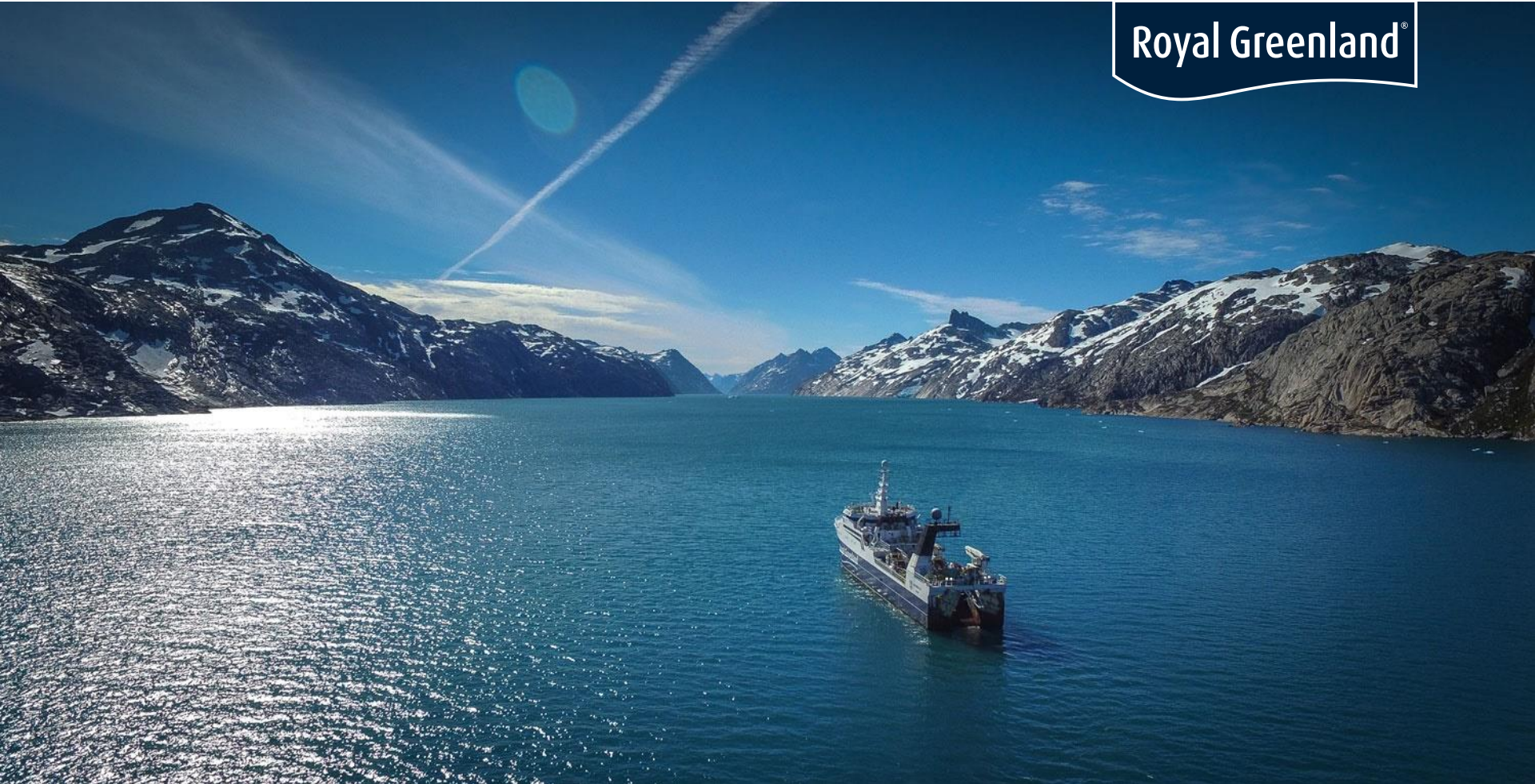




BY APPOINTMENT TO THE ROYAL DANISH COURT

Royal Greenland®



Sustainable development in Greenland
- Presenting two cases; Seaweed and Sea Cucumber

Meet Royal Greenland





The North Atlantic champion

- The largest seafood company in the North Atlantic
- Independent company owned by the Greenlandic Government
- Greenland is the world's largest island, roughly the size of Western Europe, but counts only 56.000 inhabitants
- More than 2.200 employees around the globe, here of almost 1.500 in Greenland
- Operates own fishing fleet and production units in Greenland, Atlantic Canada and Germany
- Local presence in major world markets

Royal Greenland world map

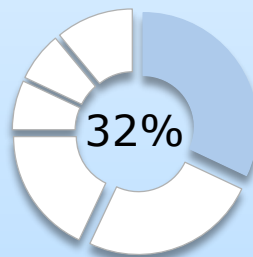


WORLD MAP

● 51 Production sites
● 15 Sales & administration offices

Product categories

Cold water prawns



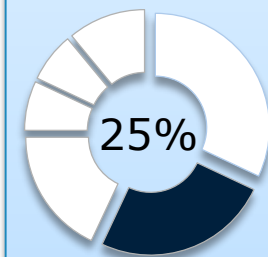
Most important category in terms of volume

- World's largest supplier
- Considerable market shares in key markets

Products:

- Shell-on prawns, cooked or raw
- Cooked & peeled
- In brine
- Marinated

Greenland halibut



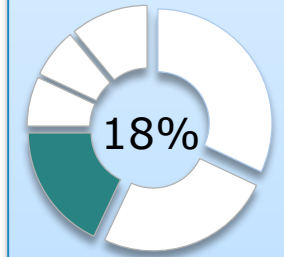
Key species from Arctic waters – large inshore catch

- World's largest supplier
- Considerable market shares in key markets

Products:

- Whole fish
- J-cut
- Fillet
- Loin/portion
- Smoked

Atlantic cod



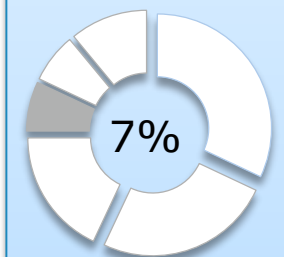
Key specie from Greenland waters

- Nutaq® and Frozen at sea
- Chilled Selection™
- Precision cut processing

Products:

- Whole fish
- J-cut
- Fillet/tails
- Loin/portion
- Smoked

Snow Crab



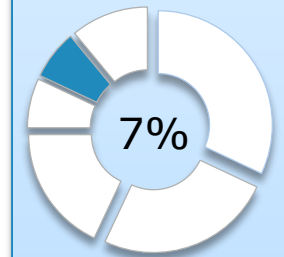
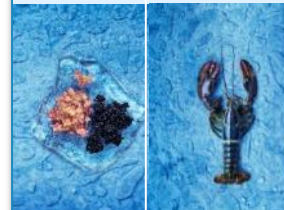
Own sourcing from Canada, Greenland and Norway

- Stable supply from key fishing areas
- Sold in several markets

Products:

- Clusters, cooked
- Cocktail claws
- Meat/legs

Other North Atlantic



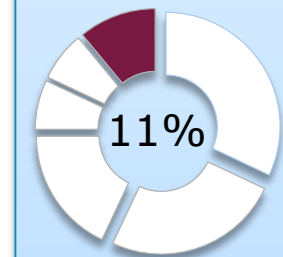
Other species from the North Atlantic and Arctic ocean

- Own smaller fisheries and traded items
- Local, high quality productions

Products:

- Lumpfish roe
- Canadian lobster
- Scallops
- Atlantic salmon
- Pelagic species
- Sea cucumber
- Other white fish

Other



Supporting species and advanced processing of own and external raw material

- Own and partner processing
- High quality standards

Products:

- Smoked & Marinated salmon
- Breaded & Battered
- Supporting species



BY APPOINTMENT TO THE ROYAL DANISH COURT

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Seaweed cultivation in Greenland

- In Maniitsoq

Great quality



Uniform growth



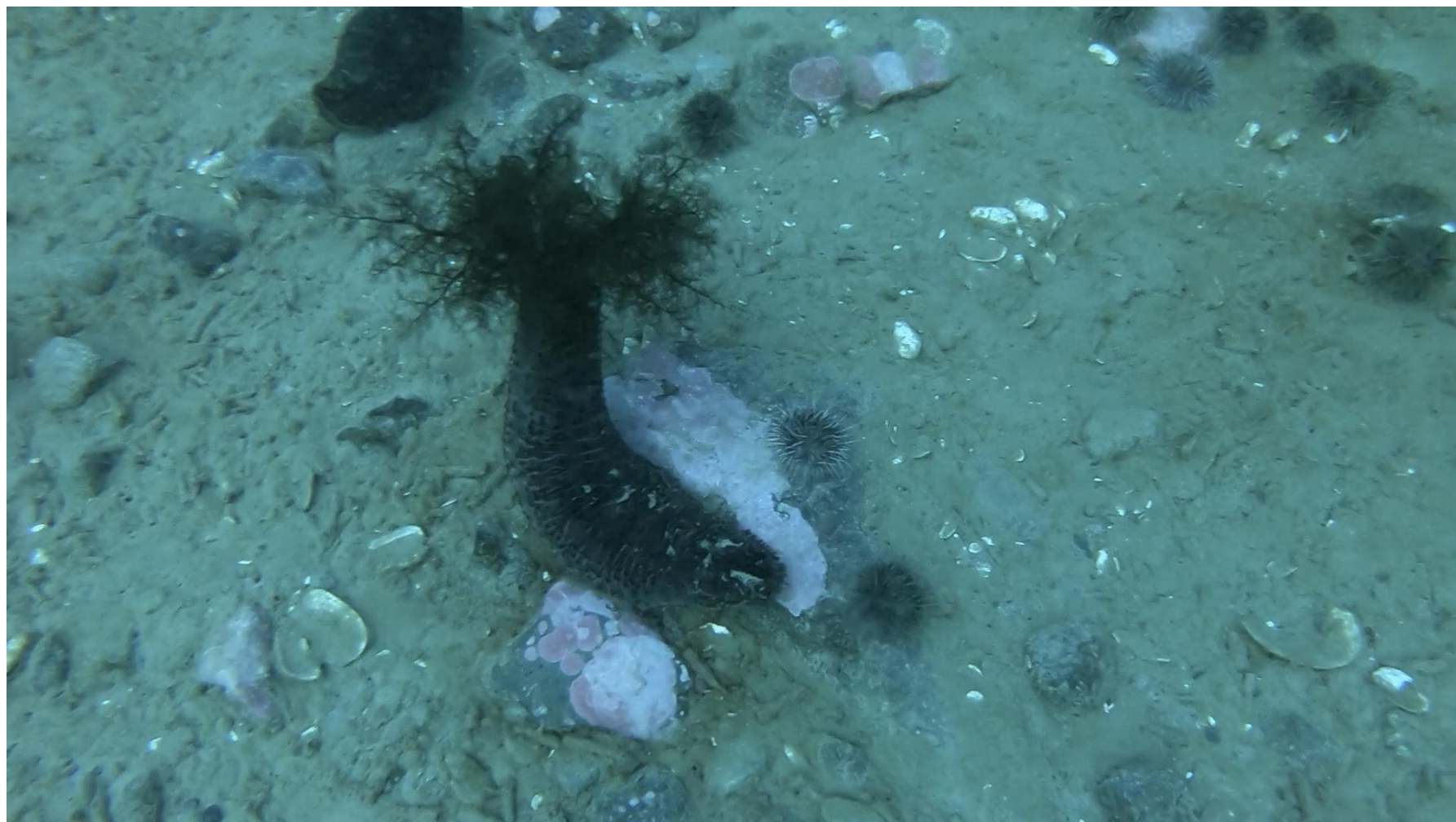


Next step

- Upscaling in Norway



Sea Cucumber in Greenland



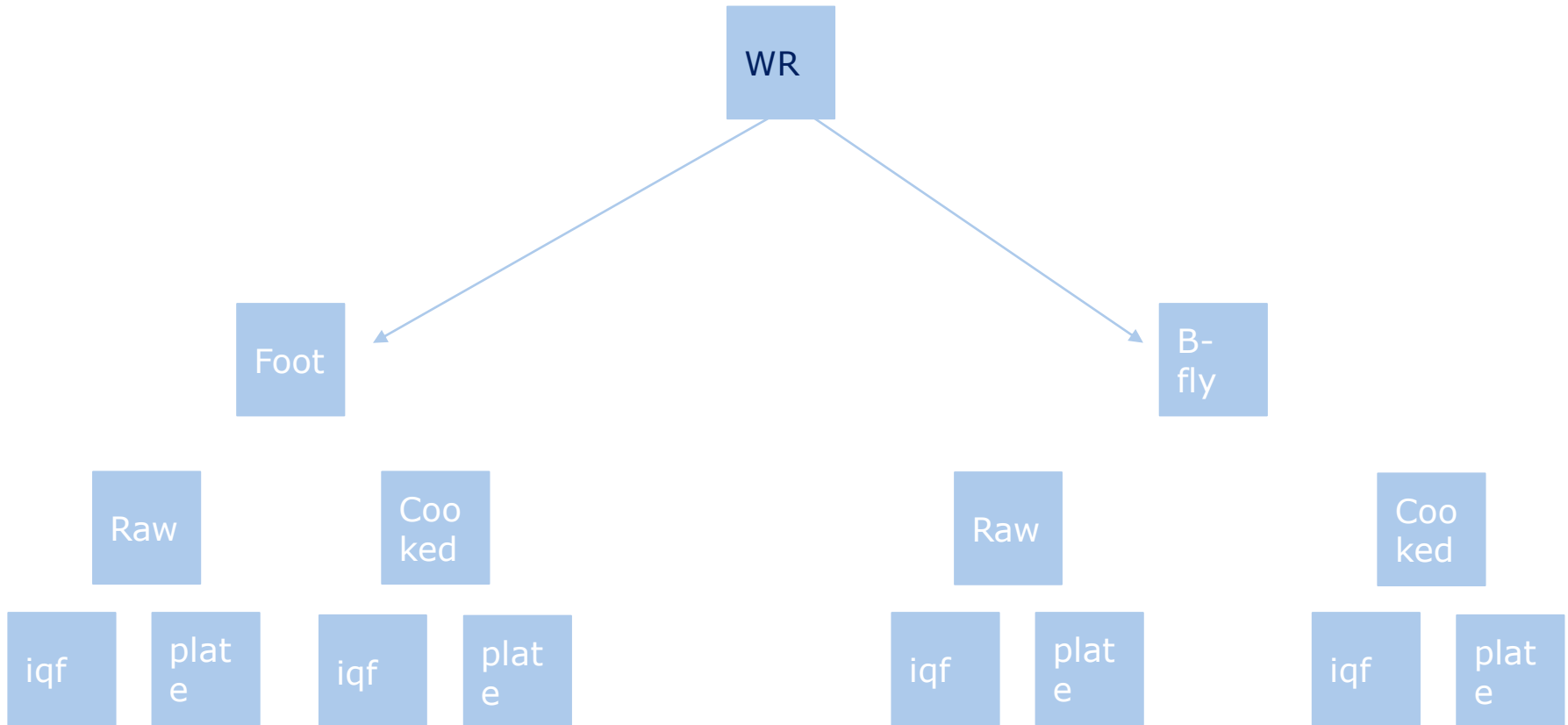
Sea Cucumber in Greenland

- Trial Fishery with Sermilik M/T



Things to do

- Further experiments



Thawing

- IQF (left: frozen, right: thawed)

